



Outbound Sales Representative

Your most recent position must include cold sales prospecting (or training prospecting to others) to be considered for this position.

Minimum Requirements

- Cold calling as primary responsibility: 3 years, required
- Selling services: 3 years, required
- Selling to small businesses: 3 years, required
- University or well known sales training program completion, required

Company Description

AssetLab Marketing is an online and digital marketing firm that is expanding its professional sales team.

AssetLab was founded in 2014 as a family run marketing agency and has grown significantly year over year since. We focus on offering marketing expertise to small businesses including manufacturers, law firms, restaurants, retail, and other sectors. Our values are Professionalism, Transparency, and Community. We take pride in our quality of service and the expertise we are able to bring to the small business owner.

Job Description

I am looking for a motivated and eager sales person to join my sales team. We work hard for small businesses that are working hard to navigate a complex marketing world. The right candidate fits our approach, personality, and values. You will be responsible for creating relationships and marketing our suite of digital marketing services to prospective clients.

If you are a great salesperson, we would both be lucky to work together. We would get a great representative and you would make a ton of money and have independence as you pursue your life goals. Compensation can exceed \$100k annually easily and is uncapped.

The significant majority of your time will be spent prospecting and generating new business. Warm leads will also be assigned to you from inbound channels.

- Flexible 40 hour schedule
- High earning potential
- Remote work
- Training with CEO and leadership team
- Career growth opportunity

Attributes & Attitude

- High performer
- Curious
- High moral standards
- Motivated to win
- Coachable
- Professional appearance and communication
- Hard worker

This Job Is Ideal for Someone Who Is

- People-oriented: Enjoys interacting with people
- Achievement-oriented: Enjoys taking on challenges
- Independent: Enjoys working with little direction
- Curious: Enjoys learning new things and experimenting inside a process

To Apply

- Go to <https://assetlab.us/open-positions-at-assetlab-marketing>
- Fill in the application form